



SARDAR CHEMICAL INDUSTRIES LIMITED

CORPORATE BRIEFING SESSION

FOR THE QUARTER ENDED MARCH, 2021



COMPANY PROFILE INTRODUCTION

- ✓ WE ARE ONE OF THE LARGEST MANUFACTURERS AND EXPORTERS OF DYES FOR TEXTILE, LEATHER AND PAPER INDUSTRIES. OUR COMPANY WAS INCORPORATED IN 1989 AS PRIVATE LIMITED COMPANY CONVERTED IN TO PUBLIC LIMITED COMPANY ON 30-12-1993. OUR HEAD OFFICE IS IN LAHORE, FACTORY AND REGISTERED OFFICE IN GADOON AMAZAI INDUSTRIAL ESTATE KPK WITH SALE OFFICES IN SIALKOT, LAHORE, KARACHI AND FAISALABAD.
- ✓ SARDAR CHEMICALS STRICTLY ADHERES TO THE POLICY OF GREEN ENVIRONMENT ALONG WITH HEALTH AND SAFETY OF ITS EMPLOYEES AS WELL AS END CUSTOMERS. HENCE WE BELIEVE IN ONLY MANUFACTURING AZO-FREE DYES (CANCEROUS PARTICULARS FREE).
- ✓ OUR PLANT AND LABORATORY ARE OPERATED UNDER THE EXPERT GUIDANCE OF QUALIFIED PROFESSIONALS AND WE HAVE FULLY EDUCATED AND TRAINED SALES STAFF TO PROVIDE THE BEST POSSIBLE SERVICES TO OUR EXISTING AND POTENTIAL CLIENTS.

COMPANY PROFILE

MANAGEMENT

BOARD OF DIRECTORS

- SARDAR MAHMOOD SADIQ
- SARDAR AYZAZ SADIQ
- MR. SHAHID AZIZ (NIT NOMINEE)
- MR. FAYYAZ AHMED KHAN
- MR. AITZAZ AHMAD TARAR
- MRS. REEMA AYZAZ
- MRS. TAYYBAH MAHMOOD

CHIEF EXECUTIVE OFFICER

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

AUDIT COMMITTEE

- MR. FAYYAZ AHMED KHAN
- MR. AITAZAZ AHMAD TARAR
- MRS. TAYYBAH MAHMOOD

CHAIRMAN / MEMBER

MEMBER

MEMBER

HR & REMUNERATION

- MR. AITZAZ AHMAD TARAR
- MR. FAYYAZ AHMED KHAN
- MRS. TAYYBAH MAHMOOD

CHAIRMAN / MEMBER

MEMBER

MEMBER

COMPANY PROFILE OUR PRODUCTS

- ✓ AZO FREE DIRECT DYES
- ✓ AZO FREE ACID DYES
- ✓ OPTICAL BRIGHTENER (LEAKO)
- ✓ REACTIVE DYES (PRINTING & DYES)

COMPANY PROFILE

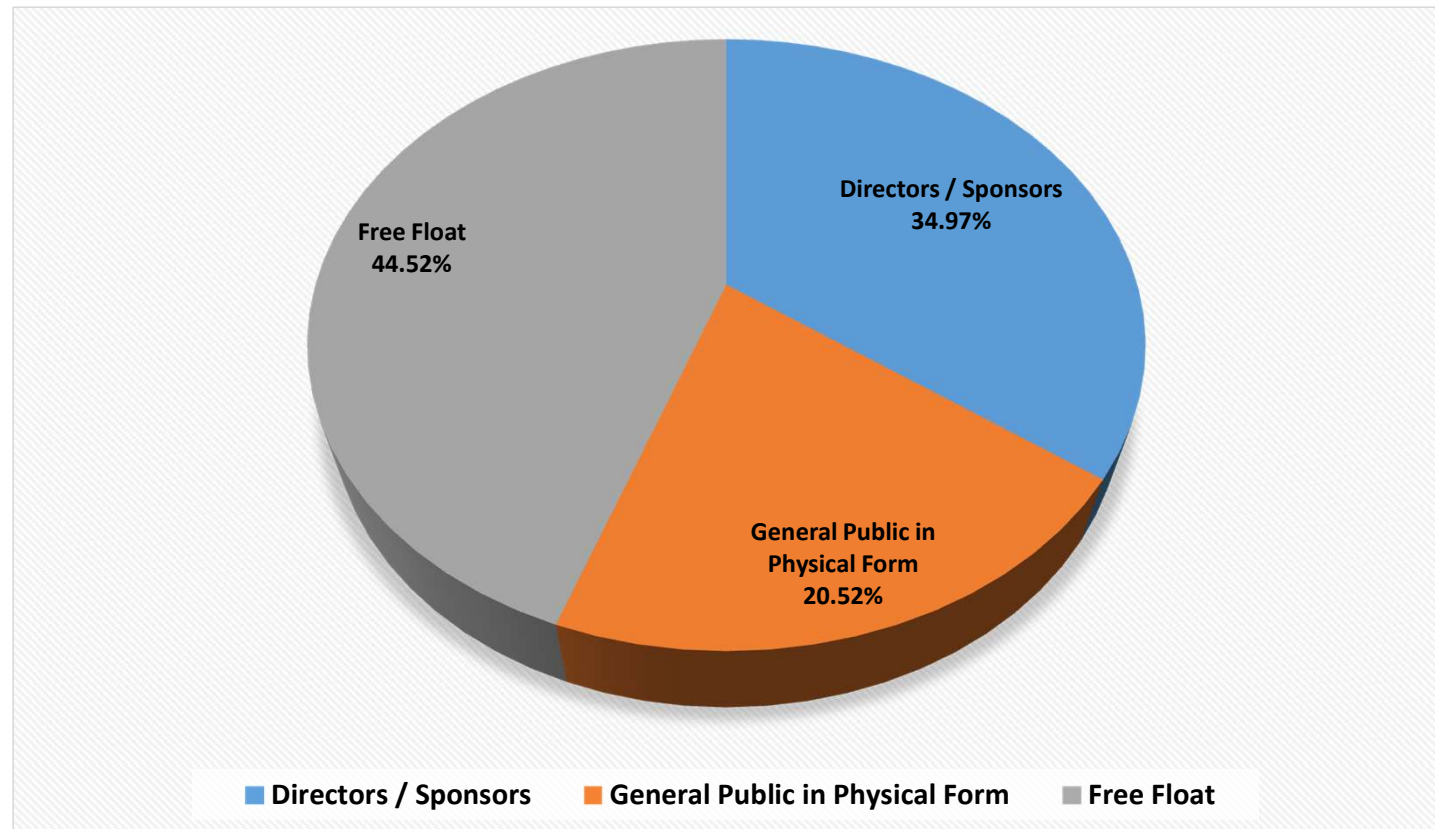
PATTERN OF SHAREHOLDING

AS ON 31ST MARCH, 2021.

Category	Number Of Holders	Shares Held	Percentage
Individuals	1,700	3,400,062	56.67%
Directors	7	1,562,600	26.04%
Foreign Investors	1	671,250	11.19%
Modarba/Mutual Funds	1	20,200	0.34%
Joint Stock Companies	6	142,701	2.38%
Financial Instituions	4	5,887	0.10%
Miscellaneous (NIT & ICP)	3	197,300	3.29%
Total	1,722	6,000,000	100.00%

COMPANY PROFILE FREE FLOAT SHARES DETAIL AS ON 31ST MARCH, 2021

Free Float shares are 2,671,100 out of total outstanding shares of 6,000,000 which make up 44.52%.

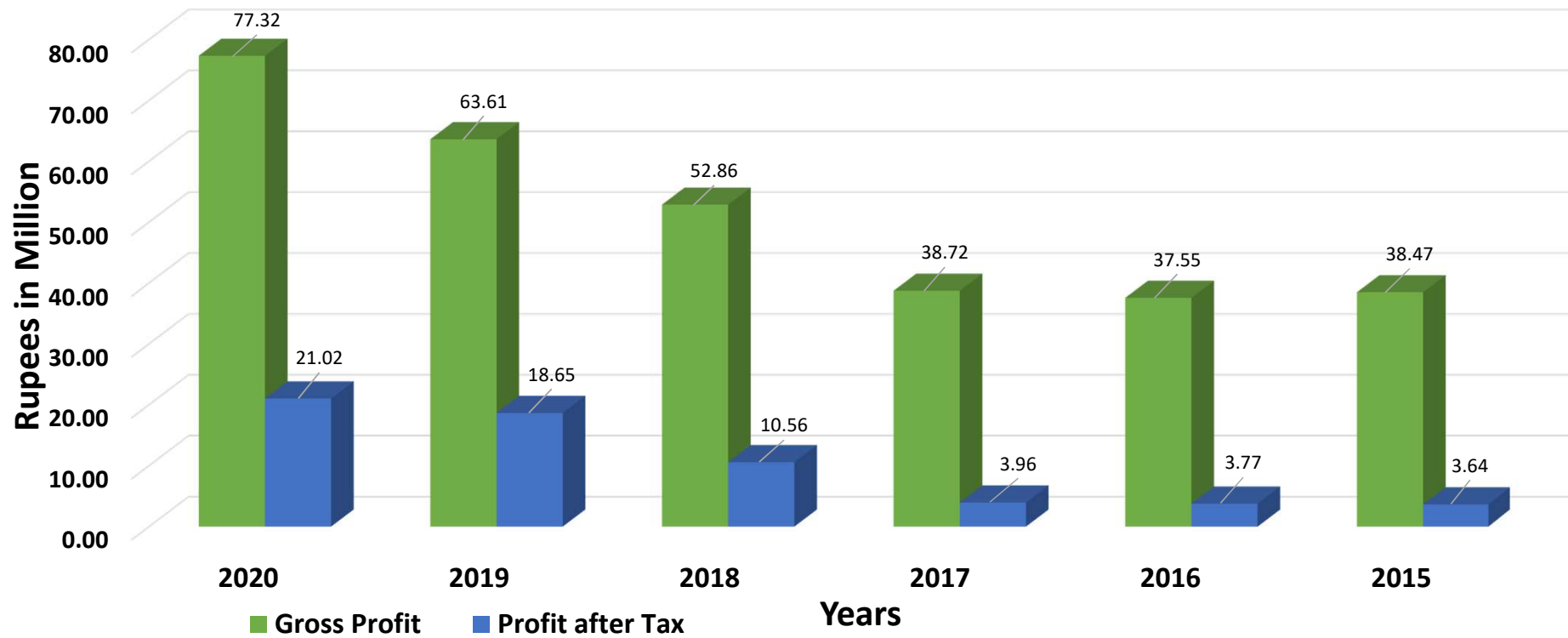


FINANCIAL PERFORMANCE HIGHLIGHTS

PARTICULARS		2020	2019	2018	2017	2016	2015
Net Sales	Rs. (Million)	257.96	268.43	204.83	190.66	195.56	202.18
Gross Profit	Rs. (Million)	77.32	63.61	52.86	38.72	37.55	38.47
Operating Profit (Loss)	Rs. (Million)	32.13	26.39	17.41	8.67	7.49	10.97
Profit/(Loss) before Tax	Rs. (Million)	26.21	23.42	15.19	6.77	4.46	5.98
Profit/(Loss) after Tax	Rs. (Million)	21.02	18.65	10.56	3.96	3.77	3.64
Paid - Up Capital	Rs. (Million)	60.00	60.00	60.00	60.00	60.00	60.00
Net Worth	Rs. (Million)	162.58	141.53	128.27	116.85	114.39	110.62
FINANCIAL POSITION							
Fixed Assets	Rs. (Million)	27.85	27.41	20.28	19.48	21.66	21.21
Total Assets	Rs. (Million)	205.33	175.91	151.94	139.53	157.54	158.91
Long Term Liabilities	Rs. (Million)	6.11	5.85	2.43	1.33	5.23	4.28
RATIOS							
Gross Profit	%age	29.97%	23.70%	25.81%	20.31%	19.20%	19.03%
Profit/(Loss) before Tax	%age	10.16%	8.72%	7.42%	3.55%	2.28%	2.96%
Profit/(Loss) after Tax	%age	8.15%	6.95%	5.16%	2.07%	1.93%	1.80%
RETURN ON SHAREHOLDER							
ROCE before Tax	%age	16.20%	16.54%	11.92%	5.79%	3.90%	5.41%
ROCE after Tax	%age	12.93%	13.18%	8.29%	3.38%	3.30%	3.29%
Earning Per Share	%age	3.50%	3.11%	1.76%	0.66%	0.63%	0.61%
LIQUIDITY/LEVERAGE							
Current Ratio	Rs.	4.77	5.13	6.03	5.63	3.51	3.11
Break Up Value Per Share	Rs.	22.1	18.59	16.24	14.47	14.07	13.44
Total Liabilities to Equity (Times)	Rs.	0.55	0.24	0.19	0.19	0.38	0.44
ACTIVITY							
Sales to Total Assets	Rs.	1.26	1.53	1.35	1.37	1.24	1.27
Sales to Fixed Assets	Rs.	9.26	9.79	10.1	9.79	9.03	9.53

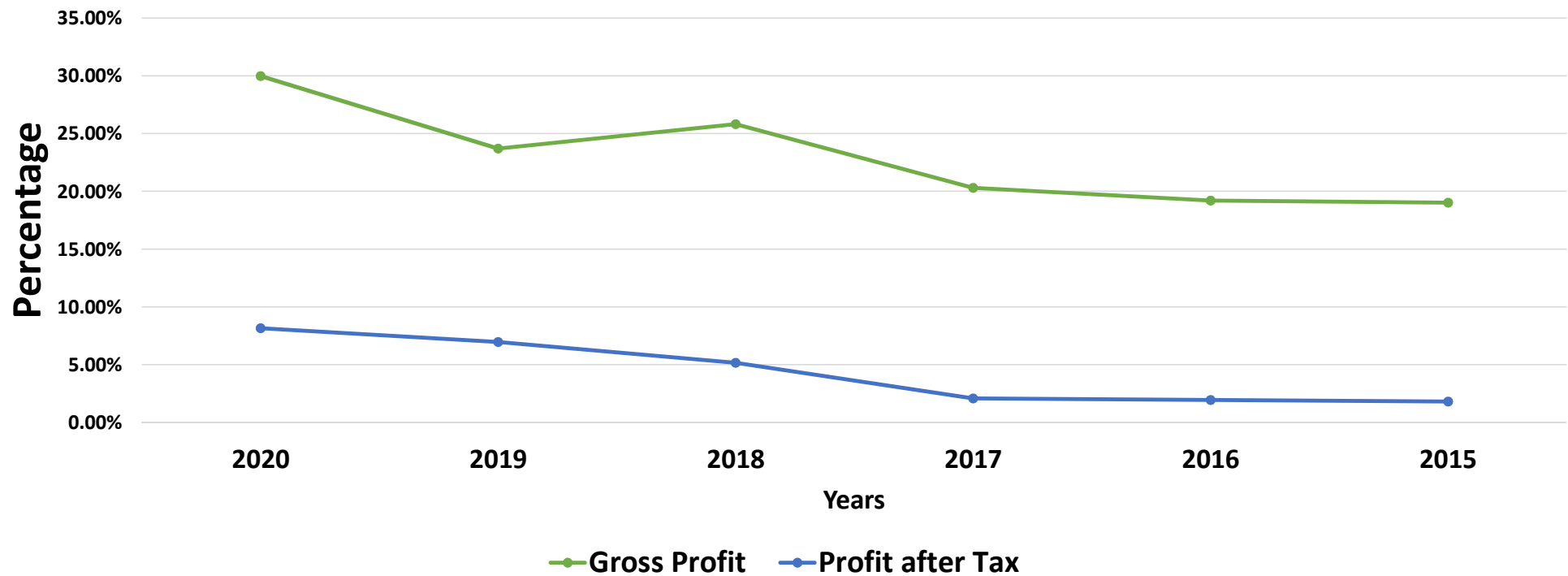
FINANCIAL PERFORMANCE HIGHLIGHTS

Gross Profit and Profit after Tax



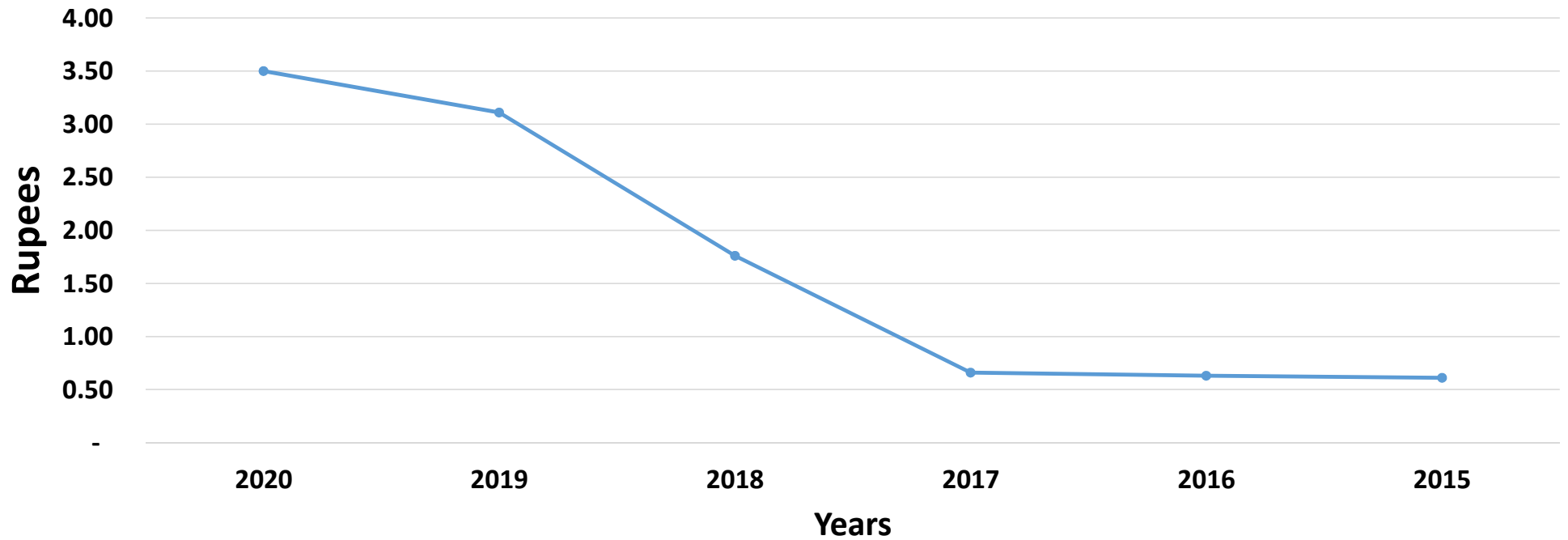
FINANCIAL PERFORMANCE HIGHLIGHTS

Gross Profit and Profit after Tax to Revenue Ratios



FINANCIAL PERFORMANCE HIGHLIGHTS

Earning Per Share



LATEST FINANCIAL RESULTS

	Quarter Ended		Variance	
	31-Mar-21	31-Mar-20		
	----- Rupees -----			%age
Revenue	92,452,989	85,487,899	6,965,090	7.53%
Cost of Sales	<u>(52,032,133)</u>	<u>(58,745,529)</u>	<u>6,713,396</u>	<u>-12.90%</u>
Gross Profit	40,420,856	26,742,370	13,678,486	33.84%
Administrative	(9,585,742)	(8,175,638)	(1,410,104)	14.71%
Selling & Distribution	(2,490,011)	(2,857,883)	367,872	-14.77%
Other Expenses	-	-	-	0.00%
Other Income	-	-	-	0.00%
	<u>(12,075,753)</u>	<u>(11,033,521)</u>	<u>(1,042,232)</u>	<u>8.63%</u>
Operating Profit	28,345,103	15,708,849	12,636,254	44.58%
Finance Cost	<u>(588,692)</u>	<u>(1,019,013)</u>	<u>430,321</u>	<u>-73.10%</u>
Profit Before Taxation	27,756,411	14,689,836	13,066,575	47.08%
Taxation	<u>(10,373,923)</u>	<u>(4,362,773)</u>	<u>(6,011,150)</u>	<u>57.94%</u>
Profit after Taxation	17,382,488	10,327,063	7,055,425	40.59%
Earning per Share	2.90	1.72	1.18	40.59%
Gross Profit Margin (% of Revenue)	43.72%	31.28%	12.44%	28.45%
Net Profit Margin (% of Revenue)	18.80%	12.08%	6.72%	35.75%

QUESTIONS / ANSWERS SESSION

THANK YOU

