



SARDAR

# **SARDAR CHEMICAL INDUSTRIES LIMITED**

## **Corporate Briefing Session 2021**

**Including Latest Financials for the Quarter Ended SEPTEMBER, 2021**

# COMPANY PROFILE INTRODUCTION

- ✓ We are one of the largest manufacturers and exporters of dyes for textile, leather and paper industries. Our company was incorporated in 1989 as private limited company converted into public limited company on 30-12-1993. Our Head Office is in Lahore, factory and registered office in Gadoon Amazai Industrial Estate KPK with Sale Offices in Sialkot, Lahore, Karachi and Faisalabad.
- ✓ Sardar Chemicals strictly adheres to the policy of green environment along with health and safety of its employees as well as end customers. Hence we believe in only manufacturing AZO-free dyes (cancerous particulars free).
- ✓ Our plant and Laboratory are operated under the expert guidance of qualified professionals and we have fully educated and trained Sales Staff to provide the best possible services to our existing and potential clients.



# COMPANY PROFILE MANAGEMENT

## BOARD OF DIRECTORS

- Sardar Mahmood Sadiq
- Sardar Ayaz Sadiq
- Mr. Shahid Aziz (NIT Nominee)
- Mr. Fayyaz Ahmed Khan
- Mr. Aitzaz Ahmad Tarar
- Mrs. Reema Ayaz
- Mrs. Tayybah Mahmood

Chief Executive  
Director  
Director  
Director  
Director  
Director  
Director

## AUDIT COMMITTEE

- Mr. Fayyaz Ahmed Khan
- Mr. Aitazaz Ahmad Tarar
- Mrs. Tayybah Mahmood

Chairman / Member  
Member  
Member

## HR & REMUNERATION

- Mr. Aitzaz Ahmad Tarar
- Mr. Fayyaz Ahmed Khan
- Mrs. Tayybah Mahmood

Chairman / Member  
Member  
Member

## COMPANY PROFILE

## OUR PRODUCTS

- ✓ **AZO FREE DIRECT DYES**
- ✓ **AZO FREE ACID DYES**
- ✓ **OPTICAL BRIGHTENER (Leako)**
- ✓ **REACTIVE DYES (Printing & Dyes)**





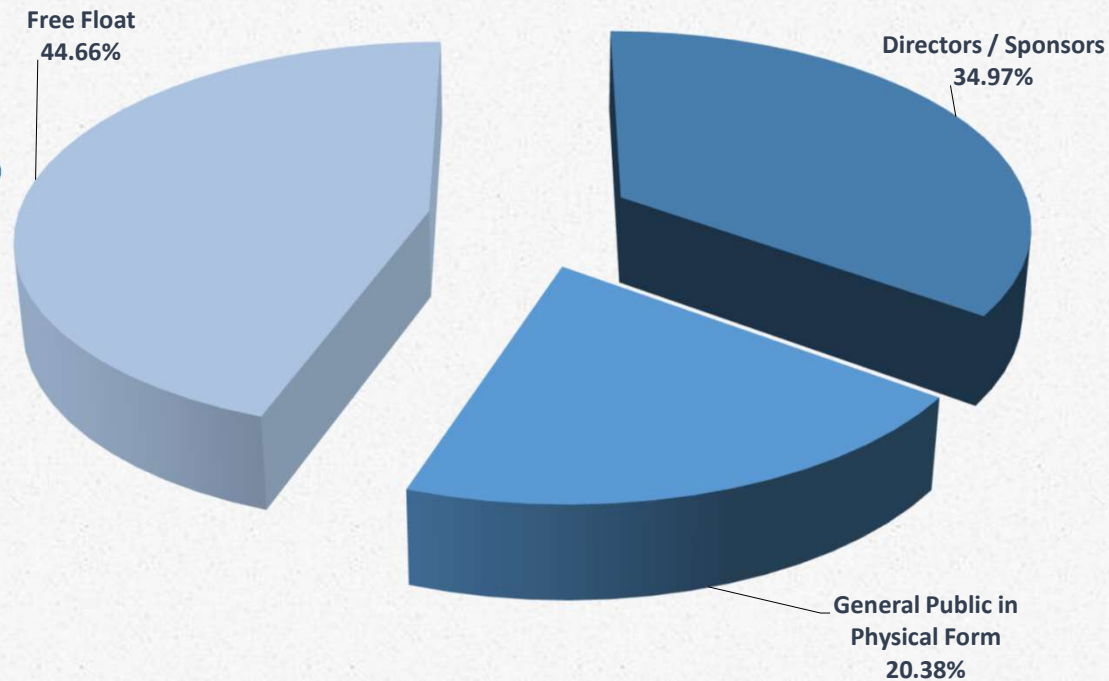
# COMPANY PROFILE

PATTERN OF SHAREHOLDING as on 30<sup>TH</sup> SEPTEMBER, 2021.

Category	Number Of Holders	Shares Held	Percentage
Individuals	1,700	3,400,062	56.67%
Directors	7	1,562,600	26.04%
Foreign Investors	1	671,250	11.19%
Modarba/Mutual Funds	1	20,200	0.34%
Joint Stock Companies	6	142,701	2.38%
Financial Institutions	4	5,887	0.10%
Miscellaneous (NIT & ICP)	3	197,300	3.29%
Total	1,722	6,000,000	100.00%

# Company Profile Free Float shares detail as on 30<sup>TH</sup> SEPTEMBER, 2021

**Free Float** shares are 2,679,600 out of total outstanding shares of 6,000,000 which make up 44.66%.







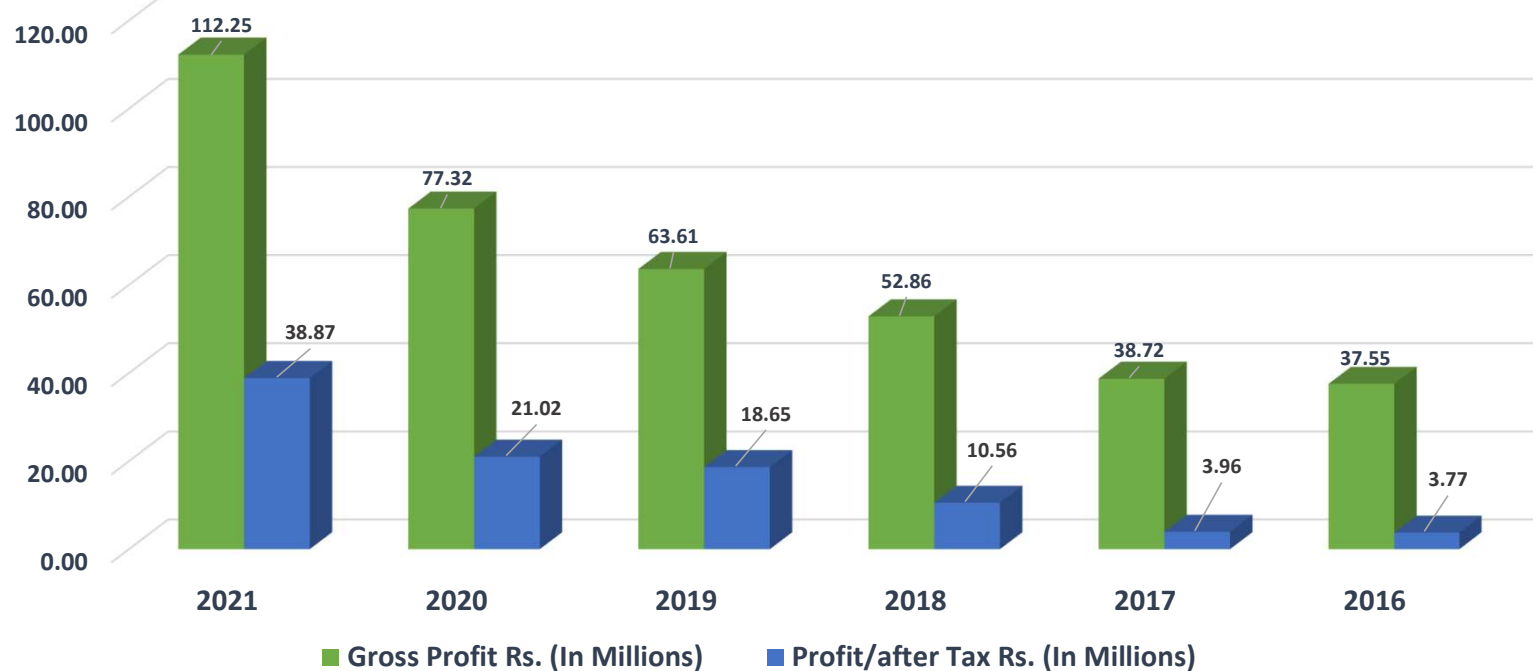
SARDAR

# FINANCIAL PERFORMANCE HIGHLIGHTS (Last 6 Years)

PARTICULARS		2021	2020	2019	2018	2017	2016
Net Sales	Rs. (Million)	340.49	257.96	268.43	204.83	190.66	195.56
Gross Profit	Rs. (Million)	112.25	77.32	63.61	52.86	38.72	37.55
Operating Profit (Loss)	Rs. (Million)	60.38	32.13	26.39	17.41	8.67	7.49
Profit/(Loss) before Tax	Rs. (Million)	53.99	26.21	23.42	15.19	6.77	4.46
Profit/(Loss) after Tax	Rs. (Million)	38.87	21.02	18.65	10.56	3.96	3.77
Paid - Up Capital	Rs. (Million)	60.00	60.00	60.00	60.00	60.00	60.00
Net Worth	Rs. (Million)	201.45	162.58	141.53	128.27	116.85	114.39
<b>FINANCIAL POSITION</b>							
Fixed Assets	Rs. (Million)	39.44	27.85	27.41	20.28	19.48	21.66
Total Assets	Rs. (Million)	242.05	205.33	175.91	151.94	139.53	157.54
Long Term Liabilities	Rs. (Million)	17.96	6.11	5.85	2.43	1.33	5.23
<b>RATIOS</b>							
Gross Profit	%age	32.97%	29.97%	23.70%	25.81%	20.31%	19.20%
Profit/(Loss) before Tax	%age	15.86%	10.16%	8.72%	7.42%	3.55%	2.28%
Profit/(Loss) after Tax	%age	11.42%	8.15%	6.95%	5.16%	2.07%	1.93%
<b>RETURN ON SHAREHOLDER</b>							
ROCE before Tax	%age	26.11%	16.20%	16.54%	11.92%	5.79%	3.90%
ROCE after Tax	%age	19.22%	12.93%	13.18%	8.29%	3.38%	3.30%
Earning Per Share	Rs.	6.48	3.50	3.11	1.76	0.66	0.63
<b>LIQUIDITY/LEVERAGE</b>							
Current Ratio	Rs.	8.64	4.77	5.13	6.03	5.63	3.51
Break Up Value Per Share	Rs.	33.58	22.1	18.59	16.24	14.47	14.07
Total Liabilities to Equity (Times)	Rs.	0.83	0.55	0.24	0.19	0.19	0.38
<b>ACTIVITY</b>							
Sales to Total Assets	Rs.	1.41	1.26	1.53	1.35	1.37	1.24
Sales to Fixed Assets	Rs.	8.63	9.26	9.79	10.1	9.79	9.03

# FINANCIAL PERFORMANCE HIGHLIGHTS

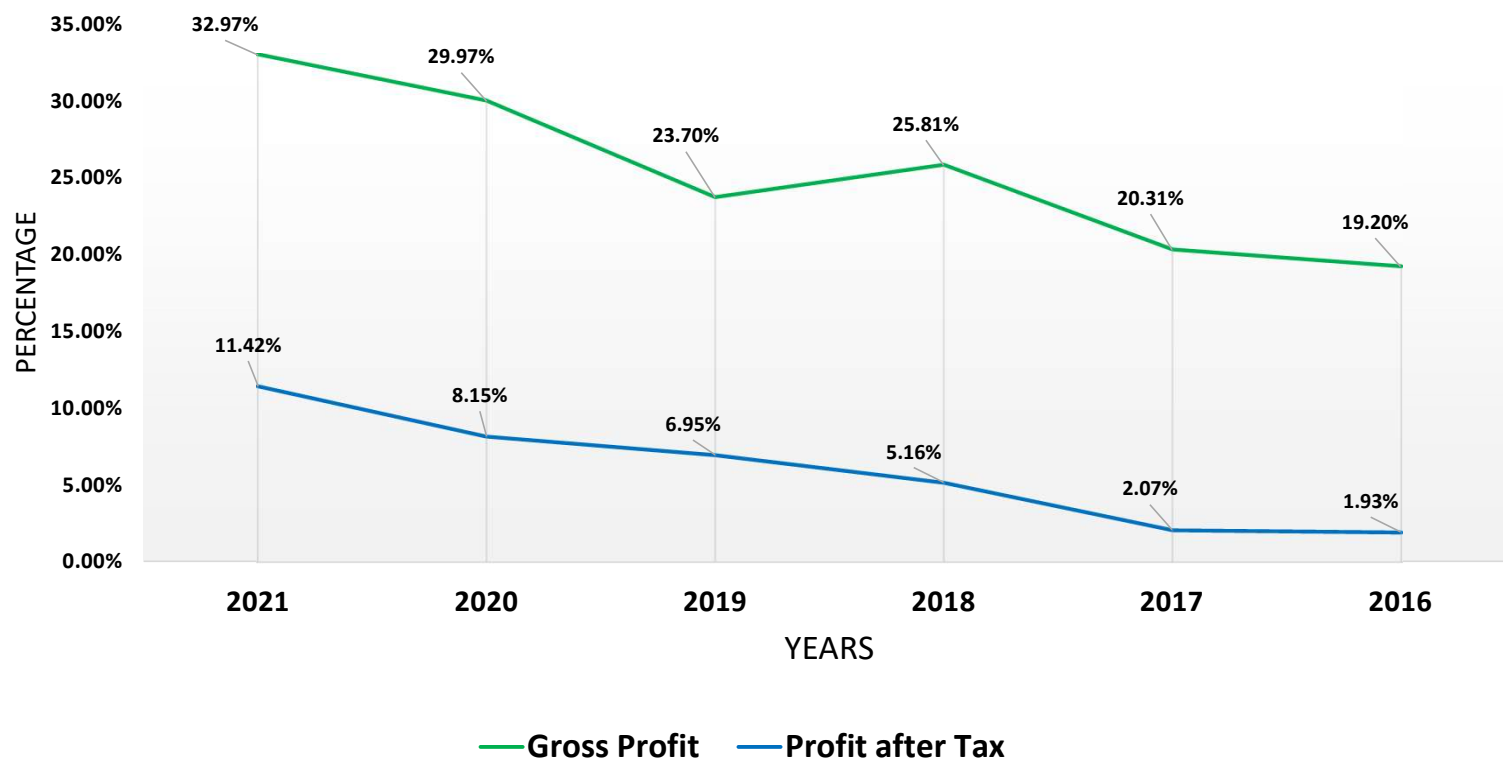
## GROSS PROFIT AND PROFIT AFTER TAX



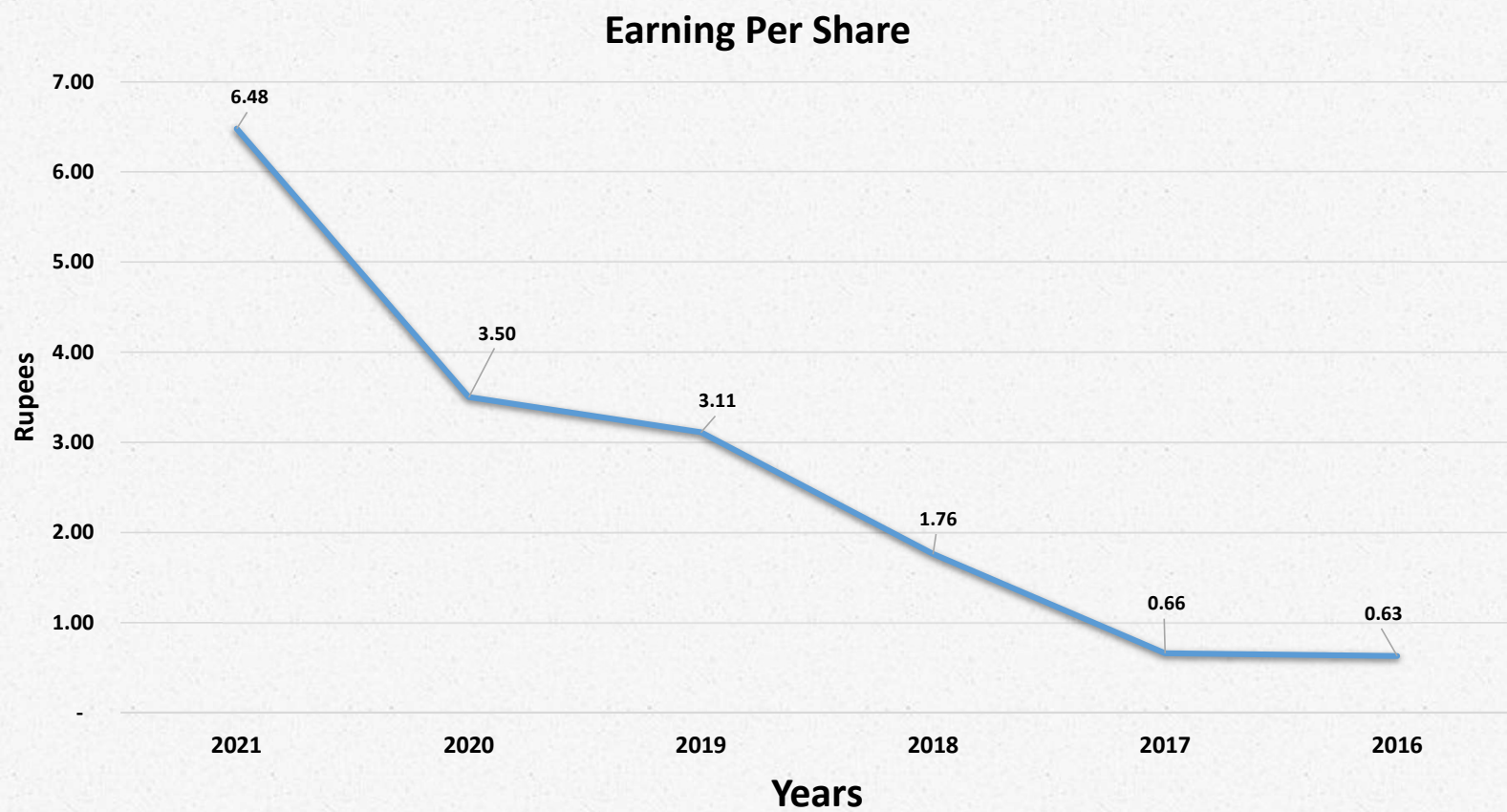


# FINANCIAL PERFORMANCE HIGHLIGHTS

## Gross Profit and Profit after Tax to Revenue Ratios



# FINANCIAL PERFORMANCE HIGHLIGHTS





# LATEST FINANCIAL RESULTS as on 30<sup>th</sup> September 2021

	Quarter Ended	
	30-Sep-21	30-Sep-20
	----- Rupees -----	
Sales-Net	74,936,632	84,605,412
Cost of Sales	(52,211,924)	(42,575,369)
<b>Gross Profit</b>	<b>22,724,708</b>	<b>42,030,043</b>
Administrative Expenses	(9,579,211)	(7,858,935)
Selling & Distribution Cost	(2,239,675)	(2,124,488)
Other Expenses	-	-
	<b>(11,818,886)</b>	<b>(9,983,423)</b>
Operating Profit for the period	<b>10,905,822</b>	<b>32,046,620</b>
Other Operating Income	294,526	-
Finance Cost	(523,879)	(507,250)
<b>Profit/(Loss) Before Taxation</b>	<b>10,676,469</b>	<b>31,539,370</b>
Taxation	(2,440,566)	(9,706,584)
<b>Profit after Taxation</b>	<b>8,235,903</b>	<b>21,832,786</b>
Earning per Share	1.37	3.64
Gross Profit Margin (% of Revenue)	30.33%	49.68%
Net Profit Margin (% of Revenue)	10.99%	25.81%

# QUESTIONS / ANSWERS SESSION



THANK YOU