



SARDAR

SARDAR CHEMICAL INDUSTRIES LIMITED

Corporate Briefing Session 2023

**Including Latest Financials For the Year Ended JUNE 30, 2023 &
Quarter Ended SEPTEMBER 30, 2023**

COMPANY PROFILE INTRODUCTION

- ✓ We are one of the largest manufacturers and exporters of dyes in organized sector for textile, leather and paper industries. Our Company was incorporated in 1989 as private limited company and converted in to public limited company on 30-12-1993. Our Head Office is in Lahore, factory and registered office in Gadoon Amazai Industrial Estate, TOPI District, Swabi, KPK with Sale Offices in Sialkot, Lahore, Karachi and Faisalabad.
- ✓ Sardar Chemical strictly adheres to the policy of green environment along with health and safety of its employees as well as end customers. Hence we believe in only manufacturing AZO-free dyes (cancerous particulars free).
- ✓ Our plant and Laboratory are operated under the expert guidance of qualified professionals and we have fully educated and trained Sales/ Technical Staff to provide the best possible services to our existing and potential clients.

COMPANY PROFILE

MANAGEMENT

BOARD OF DIRECTORS

- ▶ Mrs. Reema Ayaz
- ▶ Sardar Ayaz Sadiq
- ▶ Mr. Abdul Rehman Qureshi
- ▶ Mr. Aitzaz Ahmad Tarar
- ▶ Mrs. Tayybah Mahmood Sadiq
- ▶ Mr. Fayyaz Ahmed Khan
- ▶ Mr. Shahid Aziz (NIT Nominee)

Chief Executive
Director
Independent Director
Independent Director
Director
Director
Director

AUDIT COMMITTEE

- ▶ Mr. Aitzaz Ahmad Tarar
- ▶ Mr. Fayyaz Ahmed Khan
- ▶ Mrs. Tayybah Mahmood Sadiq

Chairman / Member
Member
Member

HR & REMUNERATION

- ▶ Mr. Aitzaz Ahmad Tarar
- ▶ Mrs. Tayybah Mahmood Sadiq
- ▶ Mr. Fayyaz Ahmed Khan

Chairman / Member
Member
Member

COMPANY PROFILE

OUR PRODUCTS

- ✓ **AZO FREE DIRECT DYES**
- ✓ **AZO FREE ACID DYES**
- ✓ **OPTICAL BRIGHTENER (LEAKOFORE)**
- ✓ **REACTIVE DYES (PRINTING & DYEING)**



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COMPANY PROFILE PATTERN OF SHAREHOLDING as on 30TH JUNE, 2023

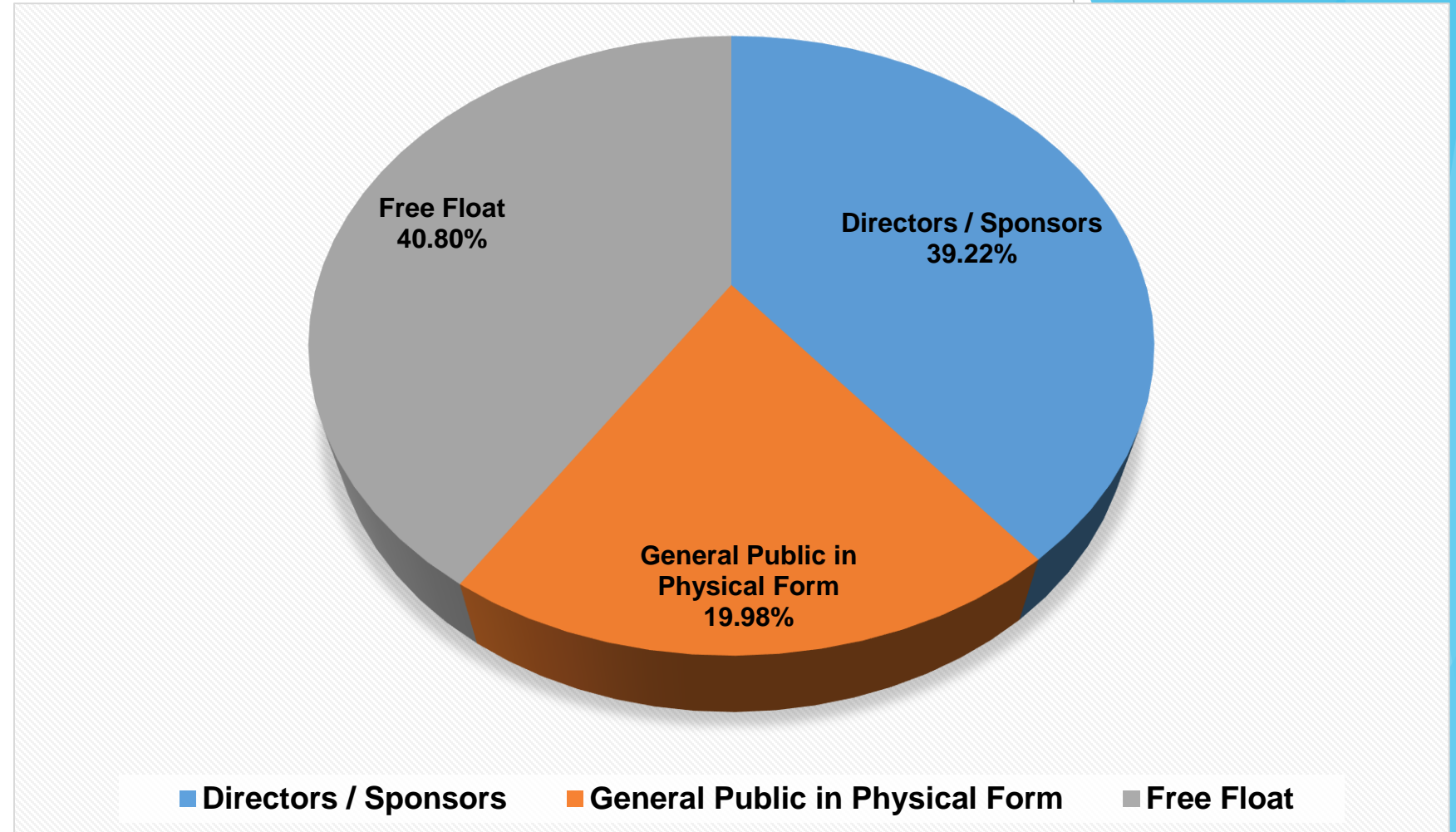
Category	Number Of Shareholders	Shares Held	Percentage
Individuals	1,684	3,981,912	66.36%
Directors	7	1,562,600	26.04%
Modaraba/ Mutual Funds	1	20,200	0.34%
Joint Stock Companies	6	232,101	3.87%
Financial Institutions	4	5,887	0.10%
Miscellaneous (NIT & ICP)	3	197,300	3.29%
Total	1,705	6,000,000	100.00%



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Company profile free float shares detail as on 30TH SEPTEMBER, 2023

Free Float shares are 2,448,050 out of total outstanding shares of 6,000,000 which make up 40.80%.





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FINANCIAL PERFORMANCE HIGHLIGHTS

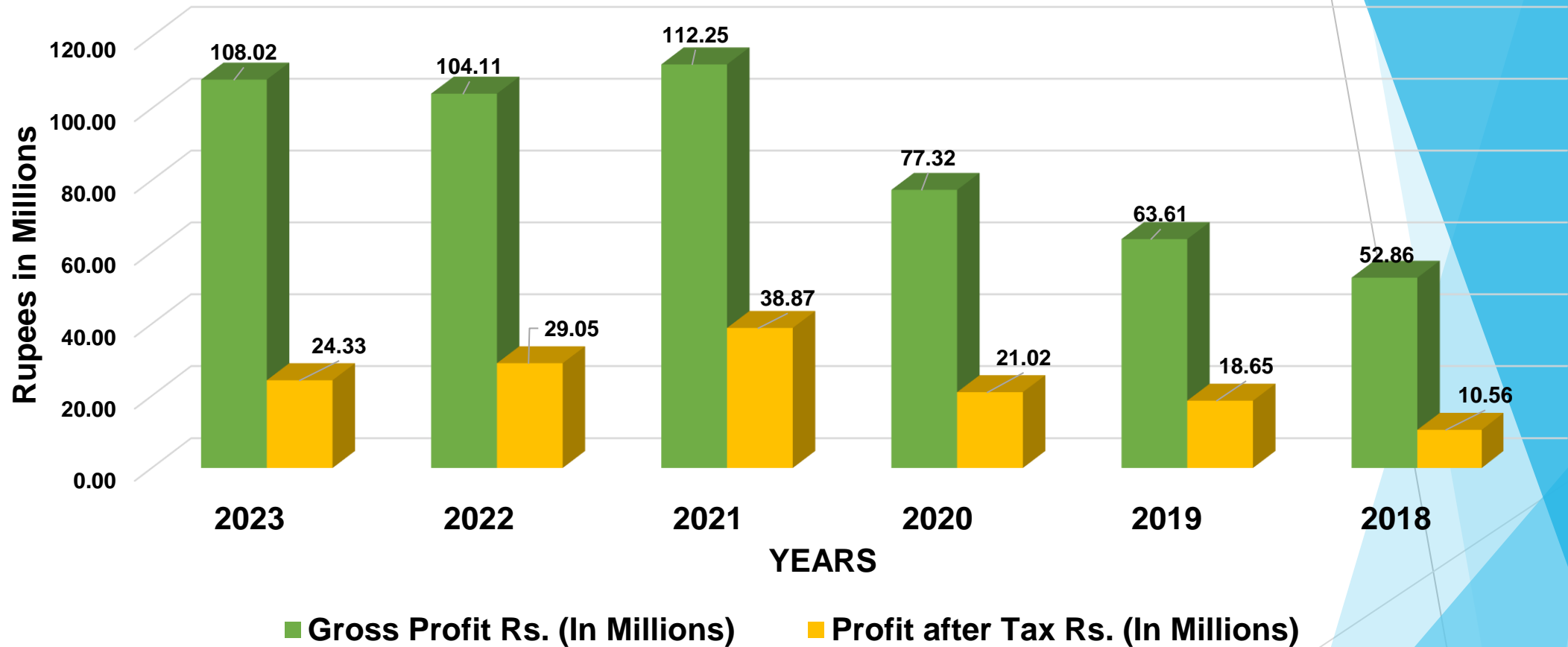
PARTICULARS		2023	2022	2021	2020	2019	2018
Net Sales	Rs. (Million)	366.29	412.69	340.49	257.96	268.43	204.83
Gross Profit	Rs. (Million)	108.02	104.11	112.25	77.32	63.61	52.86
Operating Profit/ (Loss)	Rs. (Million)	42.92	47.63	60.38	32.13	26.39	17.41
Profit/ (Loss) before Tax	Rs. (Million)	30.88	40.35	53.99	26.21	23.42	15.19
Profit/ (Loss) after Tax	Rs. (Million)	24.33	29.05	38.87	21.02	18.65	10.56
Paid - Up Capital	Rs. (Million)	60.00	60.00	60.00	60.00	60.00	60.00
Net Worth	Rs. (Million)	251.83	227.50	201.45	162.58	141.53	128.27
FINANCIAL POSITION							
Fixed Assets	Rs. (Million)	29.88	35.25	39.44	27.85	27.41	20.28
Total Assets	Rs. (Million)	330.47	317.75	242.05	205.33	175.91	151.94
Long Term Liabilities	Rs. (Million)	9.66	14.41	17.96	6.11	5.85	2.43
RATIOS							
Gross Profit	%age	29.49%	25.23%	32.97%	29.97%	23.70%	25.81%
Profit/ (Loss) before Tax	%age	8.43%	9.78%	15.86%	10.16%	8.72%	7.42%
Profit/ (Loss) after Tax	%age	6.64%	7.04%	11.42%	8.15%	6.95%	5.16%
RETURN ON SHAREHOLDER							
ROCE before Tax	%age	15.90%	22.51%	26.11%	6.20%	16.54%	11.92%
ROCE after Tax	%age	13.40%	14.55%	19.22%	12.93%	13.18%	8.29%
Earning Per Share	Rs.	4.05	4.84	6.48	3.50	3.11	1.76
LIQUIDITY/LEVERAGE							
Current Ratio	Rs.	4.26	3.63	8.64	4.77	5.13	6.03
Break Up Value Per Share	Rs.	41.97	37.92	33.58	22.10	18.59	16.24
Total Liabilities to Equity (Times)	Rs.	1.31	1.40	0.83	0.55	0.24	0.19
ACTIVITY							
Sales to Total Assets	Rs.	1.11	1.30	1.41	1.26	1.53	1.35
Sales to Fixed Assets	Rs.	12.26	11.71	8.63	9.26	9.79	10.1



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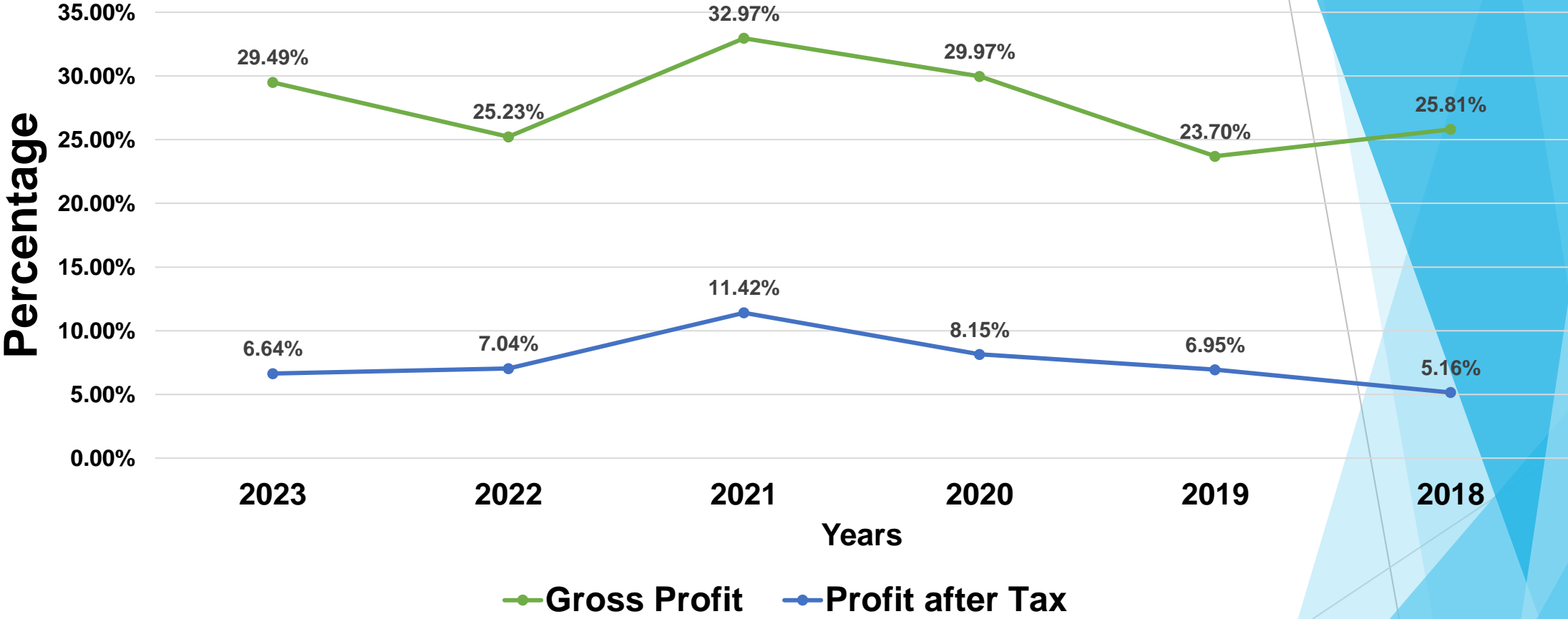
FINANCIAL PERFORMANCE HIGHLIGHTS

Gross Profit and Profit after Tax



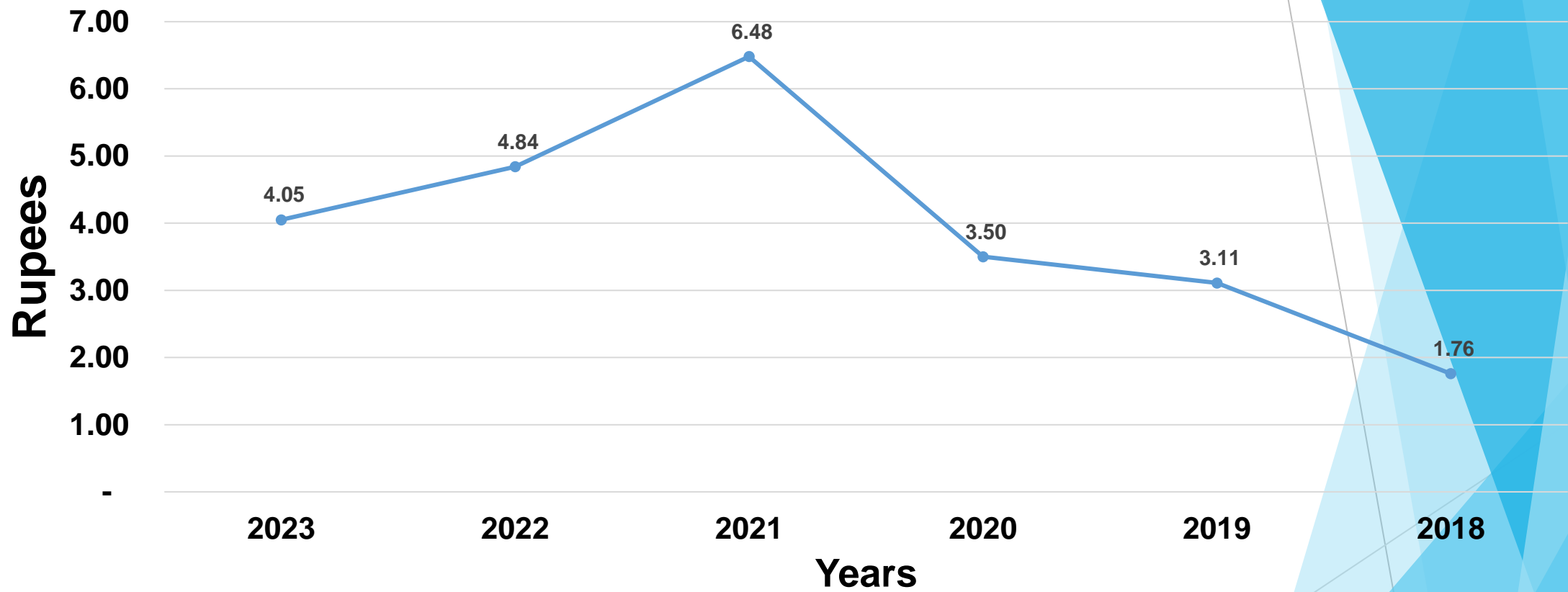
FINANCIAL PERFORMANCE HIGHLIGHTS

Gross Profit and Profit after Tax to Revenue Ratios



FINANCIAL PERFORMANCE HIGHLIGHTS

Earning Per Share





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LATEST FINANCIAL RESULTS as on 30TH SEPTEMBER, 2023

	Quarter Ended	
	30-Sep-23	30-Sep-22
	----- Rupees -----	
Revenue	150,041,486	65,563,431
Cost of Sales	(86,921,684)	(52,363,830)
Gross Profit	63,119,802	13,199,601
Administrative Expenses	(11,963,207)	(10,966,811)
Selling & Distribution Expenses	(4,117,244)	(3,243,630)
Other Expenses	-	-
	<u>(16,080,451)</u>	<u>(14,210,441)</u>
Operating Profit for the Period	47,039,351	(1,010,840)
Other Operating Income	884,581	163,200
Finance Cost	<u>(3,109,541)</u>	<u>(531,228)</u>
Profit/ (Loss) Before Taxation	44,814,391	(1,378,868)
Taxation	<u>(2,907,980)</u>	<u>(983,451)</u>
Profit/ (Loss) after Taxation	<u>41,906,411</u>	<u>(2,362,320)</u>
Earning/ (Loss) per Share	6.98	(0.39)
Gross Profit Margin (% of Revenue)	42.07%	20.13%
Net Profit/ (Loss) Margin (% of Revenue)	27.92%	(3.6)%



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QUESTIONS / ANSWERS SESSION



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THANK YOU